



From left to right: Angelo Merulla, Cinzia Barrilà and Alberto Caprari

## SA Fire Protection receives an award at Smart Export 2018 from the ANIMA Mechanical Federation

As a member of the National Association for Security and Fire Prevention Companies (UMAN) and the National Federation of Associations for the Mechanical Industry (ANIMA), SA Fire Protection was invited to attend the annual Smart Export event for the 2018 edition in Milan, ITALY.

The Smart Export events are centred around internationalisation within the mechanical sector

and are attended by a select group (approximately 100 individuals). This year, ANIMA and the Italian Trade Commission (ICE) organised special sessions dedicated to new technologies, best practices and future opportunities to enable attendees to increase and speed up foreign trade.

# SA FIRE PROTECTION

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In the first part of the day, representatives from organisations in the industry, Italian institutions and governmental agencies highlighted ways to optimise the global value chain based on field experience and business development models. In support of the topics covered in the first part of the day, the second part took the form of a round table discussion with delegates from the Ministry of Foreign Affairs and International Cooperation, ITA/ ICE Agency, Edison Foundation, International Network of Customs Universities (INCU), PwC and other notable organisations.

Central to the days activities was an award ceremony paying homage to the accomplishments of Italian manufacturers who attributed more than 50% of their annual turnover to exported goods. One of the winners of this award was SA Fire Protection who design firefighting systems and manufacture firefighting equipment for hazardous environments. SA Fire has been active in the field of fire science, fire engineering and fire protection technology for over 35 years serving the oil and gas, petrochemical, power generation and offshore market internationally. The award was presented by Alberto Caprari, President of ANIMA to Cinzia Barrilà (Owner) and Angelo Merulla (Business Development) who represented SA Fire at the event.

Over the last eighteen months the company has been responsible for providing firefighting equipment and complex systems for notable international projects with some of the biggest names in the industry. One such project was at the Shamara Power plant (one of the largest power plants in the Middle East). As part of an ongoing project SA Fire was tasked with supplying six F&G systems with UL Listed deluge skids for water spray systems and foam extinguishing systems. SA Fire have built solid professional relationships across the Middle East based on sound systems and reliable products.

Similarly, SA Fire have built a strong partnership with Tyco UAE on a number of projects across the Middle East. After being awarded by ADMA-OPCO, Tyco solicited the support of SA Fire Protection in the delivery of multiple chain operated fire monitors and their accompanying nozzles for the Das Island Project. As a manufacturer of fire monitors SA Fire supplied the required series of customised chain operated monitors with double gun nozzles for both water and foam solution.

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More recently Tyco UAE again awarded SA Fire with a contract that required the supply of highly sophisticated remote-controlled monitors with automatic water nozzles, a custom-made power module for the hazardous area and a bespoke offshore master control panel for the safe area installation at the Bahrain LNG Import Terminal.

In addition to SA Fire's presence in the Middle East, they have also been extending their frontiers across Europe and as far as the Americas. More notably SA Fire were awarded for the detailed

design and engineering, procurement and supply, fabrication, construction and integration, mechanical completion and pre-commissioning of fifteen state of the art water-foam manifold skids for Oiltanking Amsterdam which is one of Oiltanking's largest terminals in their global portfolio.

Furthermore, SA Fire will manufacture deluge skids for Germany's Linde Engineering Dresden, Linde AG, Engineering Division who are the EPC contractors for the Braskem La Port Polypropylene Plant in Houston Texas which is set to be the largest polypropylene plant in North America. This particular collaboration took advantage of the strengths both companies have in delivering tailor-made systems. The skids will be equipped with UL listed electro-pneumatic deluge valves in Nickel Aluminium Bronze manufactured by SA Fire with a special configuration trim to meet the high specification skid design. As the manufacturer of this hardware SA Fire will adhere to USA regulations and local requirements.

